State of the County Address

Commissioner Timothy K. Bechtol
Commissioner Mark D. Gazarek
Commissioner Brian J. Robertson
Local Government Hancock County

10 Villages

Portion of Bluffton

City of Findlay

Portion of Fostoria

17 Townships
Hancock County Elected Officials

- Clerk of Courts
- Common Pleas Court Judge
- Common Pleas Court Judge
- Prosecutor
- Commissioner
- Commissioner
- Commissioner
- Engineer
- Auditor
- Treasurer
- Recorder
- Coroner
- Probate/ Juvenile Court Judge
- Sheriff
Presented by Commissioner Bechtol

Flood Mitigation
Job & Family Services
Sanitary Landfill
Litter Landing
Soil & Water
OSU Extension
Convention & Visitors Bureau
Conveyance
Recorder
Flood Mitigation 2018

- MWCD
  - Tree Clearing Contract $105,000 – √
  - Stantec Contract–Phase I Hydraulic Improvement Bidding & Construction Services $675,000 – √
  - Helms & Sons Contract–Construction of Phase I $6,087,500 – √

- Stantec
  - Submitted Proof of Concept Update – 7/2018

- $15,000,000 Grant from State of Ohio announced for Eagle Creek

- Purchased 3 Flood Prone Properties
  - Including Nikki’s Bar
Flood Mitigation 2019

- Complete Hydraulic Improvements Phase I
- Continue efforts to coordinate w/ N&S Railroad for bridge improvements
- Continue property acquisition
- Develop Strategy for utilizing $15,000,000 grant for Eagle Creek
Flood Mitigation

*Revenue including, but not limited to, the Transfer–In of Sales Tax from the General Fund
## Flood Mitigation

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<thead>
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<tbody>
<tr>
<td><strong>Flood Study</strong></td>
<td>$1,119,468</td>
<td>$558,664</td>
<td>$102,200</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td><strong>River Clean–Out</strong></td>
<td>$368,884</td>
<td>$49,780</td>
<td>$645,466</td>
<td>$53,380</td>
<td>$188,019</td>
<td>$707,606</td>
<td>$707,606</td>
<td>$707,606</td>
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<tr>
<td><strong>Property Acq., Demo, Maint.</strong></td>
<td>$457,052</td>
<td>$721,713</td>
<td>$637,931</td>
<td>$1,419,378</td>
<td>$707,606</td>
<td>$707,606</td>
<td>$707,606</td>
<td>$707,606</td>
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</tr>
<tr>
<td><strong>Administration</strong></td>
<td>$16,916</td>
<td>$61,172</td>
<td>$819,407</td>
<td>$1,526,191</td>
<td>$1,105,203</td>
<td>$1,105,203</td>
<td>$1,105,203</td>
<td>$1,105,203</td>
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</tr>
<tr>
<td><strong>Sales Tax, Grants, Other</strong></td>
<td>$4,128,827</td>
<td>$5,696,800</td>
<td>$3,721,928</td>
<td>$4,024,794</td>
<td>$4,491,940</td>
<td>$4,491,940</td>
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</table>
Programs

- Supplemental Nutrition Assistance Program (SNAP)
- Temporary Assistance to Needy Families (TANF) – $550,167 issued in Hancock County
- Disability Assistance
- Medicaid
- Day Care Services
- Information & Referral
- Medical Transportation
- Adult Protective Services – 138 cases opened
- Child Support Enforcement Agency
SNAP

*Note – SNAP amounts based on 10 months of data in 2018

- **Total 2018 – $6,998,560**
  - 2017 – $8,486,457
  - 2016 – $8,966,816

- **Monthly Average – $699,856**
  - 2017 – $707,204.75
  - 2016 – $747,234.67

- **Average 5,671 Individuals/Month**
  - 2017 – 6,117
  - 2016 – 6,438

- **Average Monthly Amount per Recipient – $123.44**
  - 2017 – $115.61
  - 2016 – 116.06

*Note – SNAP amounts based on 10 months of data in 2018*
An average of 13,504 individuals per month receive Medicaid. 44% of all recipients are children.
Sanitary Landfill

- Vertical Expansion filled to final elevation soon
- Lateral Expansion cost was $2,720,895
  - Start using early 2019
- Revenue – $5,549,389.93
  - includes $600,000 note for expansion
- Tonnage – 165,860.17 tons
  - includes 5,000 tons from River Widening Project
Litter Landing
Soil & Water

- Ditch Maintenance
  - 11 Ditches sprayed for weed control – 121,650 feet (23.04 miles)
  - 3 ditches dipped-out
  - 4 ditches had rock rip-rap added for erosion control

- Log-Jam Removal
  - Blanchard River Stream Enhancement – 26 log-jams removed under regular maintenance
  - Ottawa Creek Stream Enhancement – 12 log-jams removed
5 Upcoming Ditch Projects
  ◦ S.W. Boyer – Planning Stage
  ◦ W.W. Fenstermaker – Planning Stage
  ◦ E.E. Dreitzler – Soon to be advertised for bid
  ◦ A.L. Pickett – Soon to be advertised for bid
  ◦ G.N. Pugh – Design Stage
OSU Extension

4–H Youth Development

- 1044 youth participated in financial literacy school enrichment programs
- 976 youth developed life skills, technical knowledge, and had leadership opportunities
- Over 5000 volunteer hours valued at $116,650 supporting the positive youth development of Hancock County
OSU Extension

Agriculture & Natural Resources
- 502 producers received training on best management practices to reduce nutrient losses from farm fields
- 290 producers received training on the latest research for pesticide use and safety
- Public was informed on current agricultural issues from 256 Ag Talk radio programs and 58 Courier articles
SNAP-Education

- 4500 participants were reached through direct nutrition education programs
- 319 direct nutrition education programs were delivered
  - 99% as program series
- 231,671 additional participants were reached through indirect programs such as community events, newsletters, and health fairs
Findlay/Hancock County awarded Best Hometown by Ohio Magazine

314,033 rooms rented
  - Increase of 1% over 2017
  - Added 99 rooms at Hancock Hotel in March and 112 rooms at Holiday Inn Express in October

$716,897 – bed tax revenue
  - Increase of approximately 10% over 2017
Convention & Visitors Bureau

- Assisted 1,291 event organizers by supplying visitor guides, welcome bags, event welcome and information tent, hotel room blocks and referring local companies for any onsite event needs
- More than $130,000 was distributed through the CVB grant program to support locally sponsored events
  - CVB exposure doubled from 2017 covering both rural and urban support
- Estimated consumer reach of CVB brand was 8.9 million due to advertising, social media, web traffic, and media coverage
Sales in Hancock County continue to pick up in activity

<table>
<thead>
<tr>
<th>Year</th>
<th>Conveyance Count</th>
<th>Consideration</th>
<th>Conveyance Amount</th>
<th>Exempt Count</th>
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<tbody>
<tr>
<td>2013</td>
<td>1,644</td>
<td>221,371,520.32</td>
<td>664,120.00</td>
<td>1,311</td>
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<tr>
<td>2014</td>
<td>1,640</td>
<td>297,681,391.22</td>
<td>893,076.58</td>
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<td>2015</td>
<td>1,722</td>
<td>269,271,549.36</td>
<td>746,624.75</td>
<td>1,310</td>
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<td>2016</td>
<td>1,693</td>
<td>273,304,674.48</td>
<td>819,922.95</td>
<td>1,162</td>
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<tr>
<td>2017</td>
<td>1,711</td>
<td>334,078,121.41</td>
<td>1,002,326.50</td>
<td>1,155</td>
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<tr>
<td>2018</td>
<td>1,719</td>
<td>322,445,892.35</td>
<td>966,892.95</td>
<td>1,113</td>
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</tbody>
</table>
Total Documents Recorded–11,170/
Total Fees Collected–$580,381.85
  • Deeds–3,371/$115,414.00
  • Mortgages/Land Contract/UCC–2,966/$309,632.00
  • Assignments–336/$13,092.00
  • Releases–3,325/$111,600.00
  • Leases–79/$6,500.00
  • Liens–275/$4,198.00
  • Power of Attorney–163/$10,040.00
  • Easements/RW–116/$7,000.00
  • Miscellaneous–333/$2,905.85
  • Military Discharges–202/$0
Presented by Commissioner Robertson

Operations
Capital Expenditures
Treasurer
Sales Tax
General Fund Revenue
General Fund Expenditures
Sheriff
Prosecutor
Common Pleas Court
Juvenile Court
Children’s Protective Services
Strategic Planning
Operations

*General Fund only; sales tax monies designated for Flood Mitigation & Capital Improvements not included.
$82,390,958.71 Daily Treasurer’s Collections in 2018, including but not limited to:

- $2,726.60 Estate Tax Settled
- $827,760.56 Interest Earned on Investments
- $1,550.00 NSF Fees collected
- $4,695.14 Court Fees from Foreclosures
- $1,507.00 Duplicate Bill fees
- $8,156.54 Cigarette License fees
- $3,575.00 Vendor’s License fees
Sales Tax

- 2018: $15,431,000
- 2017: $14,928,000
- 2016: $14,828,000
- 2015: $14,211,000
- 2014: $12,883,000
- 2013: $12,461,000

- Hancock County Sales Tax rate is 6.75%
  - 5.75% goes to the State (2018: $88,728,250)
  - 1% stays local (2018: $15,431,000)
General Fund Revenue Trends

*Major Revenue Sources Only*
Sales Tax (Does not include groceries, gasoline, or farm purchases) 53%

Charges for Services (Clerk of Courts, Treasurer, Auditor, fees for Admin. Of tax dollars) 18%

Local Gov't Funds (Grants, Reimb., Shared Revenue) 13%

Property Taxes 11%

Interest 3%

Other 2%
General Fund Expenditure Trends

*Total Expenditures Only
Expenditures

Public Safety 42%
Judicial (Includes Prosecutor) 25%
Legislative/Executive 23%
Human Services 4%
Health 4%
Intergovernmental 2%
Public Works 1%
Public Safety 42%
Purchased Report Management System, New World, jointly with the City of Findlay
  ◦ Keeps more detailed records
  ◦ Share information with Findlay PD

Booked 2,959 Prisoners
  ◦ Increase of 14.56% or 376 prisoners

Invoiced $497,635 for outside prisoner housing for just Jan. 1–December 31, 2018
  ◦ Amount does not include transportation costs
Prosecutor

- **Total Adult Felony Cases**
  - 2014: 308
  - 2015: 347
  - 2016: 355
  - 2017: 408
  - 2018: 518
    - 68% increase in caseload since 2014

- **Homicide Cases (Manslaughter & Murder)**
  - 2014–2016: 5 total
  - 2017–2018: 9 total

- **Theft**
  - 2014–2017: Avg. 23/yr
  - 2018: 45

- **Weapon Charges**
  - 2014–2015: 7.5/yr
  - 2016–2018: 15+/yr

- **Drug Charges**
  - 2014–2015: 252.5/yr
  - 2016–2017: 312.5/yr
  - 2018: 443

- **Failure to Appear**
  - 2014–2016: 6/yr
  - 2017–2018: 14/yr
Prosecutor

- Prosecuted 187 Juvenile delinquencies (non traffic)
  - Up 35.5%
- Filed 122 Abuse, Dependency/Neglect Children Services Cases
  - Up 125.9%
- Prosecuted 38 adults for contributing to the delinquency of a minor
  - Up 192%
Common Pleas Court

- **Total Case Filings – 1,678**
  - 16% Increase over 2017
- **Domestic Relations Filings – 813**
  - 12+% Increase over 2017
- **Civil Filings – 347**
  - 9% Increase over 2017
- **New Criminal Filings – 518**
  - 27+% Increase over 2017, 68.5% Increase since 2014
  - 62% are drug cases (possession, trafficking, etc.)
Common Pleas Court

- Probation Cases – 773
  - Includes both Pre-trial release/bond and CCS
  - Cases are up almost 30% in 5 years
- Pretrial Release Intakes – 212 FY 2019
  - Up 23% YTD
- Electronic Monitoring Intakes – 72 FY 2019
  - Up 30% YTD
Juvenile Court

- 12.56% Increase in cases filed
- Felony cases filed were up 150%
- 5 youths committed to the Ohio Department of Youth Services
- Electronic monitoring increased 20%
  - Saved $43,152 as an alternative to detention
- Children’s Services cases up to 122 cases in 2018 v. 52 in 2017
- 9 youth were placed in out of home placements
  - 262% increase in out of home placement costs
Children’s Protective Services

- **433 Reports Investigated**
  - 2017 – 301
  - 2016 – 267

- **Substitute care services provided to 108 children**

- **62 in custody as of Dec. 31, 2018**
  - 2017 – 53 in custody as of Dec. 31
  - 2016 – 51 in custody as of Dec. 31

- **Total placement costs – $1,706,000**
Opiate Impact on the General Fund

- Sheriff – cost to investigate, arrest
- Jail – cost to incarcerate and treat addicted
- Prosecutor – cost for prosecution, diversion
- Common Pleas Court – cost to conduct trials
- Clerk of Courts – cost to manage caseload
- Public Defender – cost to represent indigents
- Adult Probation – cost to monitor probationers
- Juvenile Court – cost to place child(ren)
- Children’s Services – cost to care for child(ren)
- Grandparents raising Grandkids – GRAND program
Strategic Planning Process was conducted by Six Disciplines*
SWOT Results

Strengths
- We are highly efficient – we do a lot
- Competent people in charge – audits, accreditation
- We have capacity to raise revenues
- Our reputation of Hancock – well known throughout the state
- Communication with the elected officials – great relationships
- Diversity of our business

Opportunities
- Centralize record retention
- Consider alternative revenue opportunities
- Reach out to other governmental and business relationships/collaborate
- Consider communication platforms – improve public image/marketing
- County administrator position

Weaknesses
- Inadequate infrastructure – especially safety
- Lack of revenue
- Long term financial planning
- Public image

Threats
- Crime
- State and federal funding
- Physical security threats
- Lack of understanding/knowledge about government
- State and Federal legislation
- Unanticipated infrastructure needs – age of facilities
Our mission is:

Hancock County has become the Signature County of Ohio by ensuring public safety, and by fostering economic growth and infrastructure development through community collaboration.

As dedicated public servants, our employees and elected officials strive every day to provide the highest level of services in the most productive and efficient way possible.

It is the mission of Hancock County to be responsive to both the needs and challenges in our community, and to do so professionally and ethically, always striving to improve the Quality of Life for all citizens.
Values
(personality of Hancock County Elected Officials)

- **Professionalism** – We are well-trained and committed to providing services to our community that enhances lives. We understand our community and its challenges as well as its opportunities and are sincere in wanting to assist in times of need.

- **Ethical** – We believe that transparency is essential to our organization. We are committed to saying what we do and doing what we say. We are accountable to the community, ourselves, and each other and demand that everyone be treated fairly, competently, and in a just respectful manner.

- **Responsive** – We believe that our organization must be prompt in responding in times of need, whether those needs are individual or community-wide. We are committed to adapting to changing community needs.
<table>
<thead>
<tr>
<th><strong>BE</strong></th>
<th><strong>DO</strong></th>
<th><strong>HAVE</strong></th>
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</table>
| • Maintain AA+ Bond Rating  
• Maintain an engaged, high quality and competitively waged County workforce | • Courts and Corrections completed by 2024  
• Elevated 6 transporation corridors – 2022  
• Reduce homicide rate per capita to 2010 levels by 2020  
• Collaborate and support efforts to increase available housing | • Centralized Record Retention Center by 2020  
• 10 year Capital Improvement plan and projections put in place by 2020  
• Equipment and supplies financial/budgeting schedule in place by 2019  
• Competent, well staffed, child welfare system put in place by 2022  
• 25% working capital of budgeted expenditures by 2023  
• Achieve max rainy day fund threshold permitted by statute |
### Vital Few Objectives

#### Financial Stewardship
- Increase revenue stream
- Increase working capital
- Increase rainy day fund

#### Capital Improvement and Infrastructure
- Build Juvenile Probate Court House
- Elevate Transportation Corridors
- Expand Jail
- Centralize Record retention
- Repave Roads and Bridges

#### Improving Lives and Quality of Life in Hancock County
- Improve child welfare in Hancock County
- Flood Mitigation Benching Project

### VFO Measure

<table>
<thead>
<tr>
<th>Objective</th>
<th>2019 Target</th>
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<tbody>
<tr>
<td>Balance operations</td>
<td>$1+</td>
</tr>
<tr>
<td>% of expenditures</td>
<td>15%</td>
</tr>
<tr>
<td>% of revenue</td>
<td>7%</td>
</tr>
<tr>
<td>Date (Completed by 2020)</td>
<td>Bid selection/break ground</td>
</tr>
<tr>
<td>Six Projects by 2022</td>
<td>Break ground on 2</td>
</tr>
<tr>
<td>Date (Completed by 2024)</td>
<td>Commence Jail study</td>
</tr>
<tr>
<td>Date (Completed by 2024)</td>
<td>Decide Cost/Efficiency</td>
</tr>
<tr>
<td>Miles (360 total miles in county)</td>
<td>14 miles</td>
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<tr>
<td># of child homicides/# in foster care</td>
<td>0/40</td>
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<tr>
<td>Phase-1 contracted &amp; excavating</td>
<td>Complete</td>
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<td>VITAL FEW OBJECTIVES</td>
<td>VFO MEASURE</td>
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<tr>
<td><strong>SAFETY AND SECURITY</strong></td>
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<tr>
<td>West Entrance of Court House</td>
<td>Dates (Completed by 2020)</td>
</tr>
<tr>
<td>Reduce Homicides</td>
<td>2018 Approximately 25</td>
</tr>
<tr>
<td>Address Mental Health and Substance use issues</td>
<td># of overdoses of those in program</td>
</tr>
<tr>
<td><strong>RECRUITING, RETAINING AND TRAINING</strong></td>
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<tr>
<td>Manage costs of labor and benefits</td>
<td>% of operational expenses</td>
</tr>
<tr>
<td>Reduce voluntary turnover</td>
<td>Determine Measurable Baseline</td>
</tr>
<tr>
<td>Reduce work related injuries</td>
<td>Recordables 3-Year Average 21.3</td>
</tr>
<tr>
<td>Improve employee satisfaction</td>
<td>Survey Score</td>
</tr>
</tbody>
</table>
Questions